



## **Sales Support Intern**

***Great Learning Opportunity*** for an energetic and motivated student seeking experience in sustainable product sales.

Are you self-motivated? Enjoy a fast-paced dynamic work environment? Want to learn more about sustainable and eco-friendly packaging? Then [Elevate Packaging](#) may be ideal for you.

Let's Make a Difference Together! Our motto is "Changing Packaging, For Good!"

### **ABOUT YOU:**

- + Friendly and clear communications with follow-up and confirmations.
- + You enjoy a professional, dynamic, exciting, fast-paced work environment.
- + Detail-oriented precision to get specifications right the first time
- + Loves to serve and help others. Thrilling clients with quick and responsive service and communications, even in challenging and high-pressure situations.
- + Highly motivated, accountable, career-oriented person, curious about improvement
- + You are driven to build your career and be rewarded for your outstanding results & performance.

### **RESPONSIBILITIES:**

- + Generate new leads, manage a list of prospective clients, client follow-ups
- + Proactive in assisting in the creation of a sales plan and client progress tracking.
- + Regular, professional communication and effectively interfacing with clients (i.e. answering incoming and outgoing calls, responding to inquiry emails in a timely fashion, assisting in the preparation for client meetings).
- + Other sales related duties as assigned and as needed for the successful generation of sales.

### **QUALIFICATIONS:**

- + Positive attitude. Enthusiastic about helping grow this exciting sustainable business, and creating positive change in packaging and labels
- + Highly organized and detail-oriented
- + Resourceful Self-starter; Takes initiative; Finds ways to solve problems.
- + Excellent interpersonal skills, with strong written and verbal native English
- + Demonstrated ability to work independently and collaboratively with individuals.
- + Genuine interest in sustainability and in the sustainable packaging industry.

### **BENEFITS:**

- + Positive and Friendly Culture with Integrity and Professionalism
- + Passionate and Talented Teammates
- + Industry-leading Sustainability Experts. We provide training and mentoring on the sustainable packaging business and products

### **COMPANY INFO:**

ELEVATE PACKAGING is the leading source for sustainable packaging solutions and branding. Trusted experts in creating eco-friendly brand experiences with recycled, compostable, and recycle-friendly packaging, boxes, bags and labels. We cultivate a positive and fun culture. We love helping businesses learn about the newest sustainable packaging solutions!

For immediate consideration, please send resume and cover letter to [jobs@elevatepackaging.com](mailto:jobs@elevatepackaging.com), with subject *Sales Support Intern*.

No phone calls, please.